CONVERSIONS

Speed 2 Lead Response- Mortgage

Results based on 752 Leads S2L Service with SDR

79 Appointments = 10.5 % Conversion Rate 1 Interested/Warm = 0.1 % Conversion Rate

Overall Call Status

Call Status Total		
Appointment	79	
Call Back Reque	15	
Email Requested	2	
Error	61	
Live Message	17	
New Info Neede	9	
Not Interested	47	
VM/No Answer	521	
Warm Lead	1	
Total	752	

